### NEOSHO NURSERIES Co.

"Yours for Growing Satisfaction"
NEOSHO, MISSOURI

### PRICE LIST

Subject to Change December 31st, 1921

PRICES: These prices are net f. o. b. Neosho, and are subject to stock being unsold. Transportation charges are paid by the purchaser upon receipt of the goods. If such charges were prepaid the prices would have to be higher. In any case, the purchaser pays for transportation.

HOW TO FIGURE PRICES: The quantity rates apply only on varieties of the same kind or class. For instance, any 5 apple trees secures the 5 rate, but 2 apple, 2 peach and 1 crabapple are charged at the each rate; 25 to 99 trees of a kind are charged for at the 25 rate. For instance, 50 apple trees 1 yr. XX cost \$25.00, but 100 apple, same size and age, cost \$40.00.

TERMS: Orders are payable 10% with order, the balance before shipment. If shipment is to be made after March 15, 1922, the balance is due on that date. If we sold on credit our prices would have to be higher to take care of the losses which a credit business always has to meet. Such a loss on one order might easily wipe out the profit on 100 orders.

OUR OBLIGATION: Every customer is entitled to receive, in good condition, sound, healthy trees or plants of the size, age and variety for which he pays. We will replace without charge any stock that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of arrival of the goods and such stock is heeled in and held subject to our disposal. If you are not pleased with what you receive we want the opportunity immediately to correct any mistake.

TRUE-TO-NAME: Our methods of propagation and handling stock insure to the greatest extent the true labeling of our trees and plants. It is mutually agreed between the purchaser and ourselves that we are to be held liable for not more than the purchase price if any stock should by chance prove untrue to name.

PARCEL POST: Any tree less than 4 feet in height, small fruits and ornamentals, except shade trees, will be forwarded by Prepaid Parcel Post if you will add ten per cent to these prices. We will refund the difference if the postage is less.

NOTE: All shipments to Canada must go by express or freight.

**EXPRESS** is usually the quickest and most satisfactory method of shipment. Express charges are made on actual weights and delivery is made in the larger towns.

100 lbs
.48
.08
.58
.90
.02
.02
.80
.10

The approximate weight of express packages of 100 one-year "XX size" trees of various kinds is as follows: 100 Peach Trees, 7-16—9-16 in., XX size\_\_\_\_\_\_\_ 85 lbs. 100 Apple Trees, 7-16—9-16 in., XX size\_\_\_\_\_\_ 91 lbs. 100 Cherry Trees, 7-16—9-16 in., XX size\_\_\_\_\_ 76 lbs. 100 Pear trees, 7-16—9-16 in., XX size\_\_\_\_\_ 81 lbs.

FREIGHT charges are made on actual weight except on less than 100 lbs., in which case you pay for 100 lbs. Large shipments go by fast freight and when necessary in refrigerator cars.

SIZE OF FRUIT TREES: We grade or sort our fruit trees by caliper or diameter about two inches above the point where the grafted or budded top puts forth. The heights given are from actual measurement of all varieties dug last season. These heights vary from year to year according to the growing season. Moreover, varieties of the same class or kind differ in growing habit, some naturally grow taller, some insist on branching, some grow more shapely tops. A short, stocky tree is much better than a tall, spindly specimen. You must cut off part of the top anyway when you plant your trees except with sour cherries.

REPLACEMENTS. We do not promise to replace stock that fails to grow because the life of trees and plants depends upon conditions over which we have no control. The chief causes of failure after nursery stock is received are: drying out in the sun or wind or freezing in the cold; failure to properly prune the roots and tops; crowding the roots into small holes cut out of the sod; failure to tramp the soil firmly about the roots; lack of proper care and attention.

YOURS FOR GROWING SATISFACTION. That is our motto. The inexperienced find our catalog a big help in starting right, and even experienced growers and horticulturists endorse our "Inside Facts of Profitable Fruit Growing" and our "How to Beautify Your Home Grounds." Our customers like our stock. Many of them say so. Moreover, more than 41% of our retail sales comes from old customers.

### FIRST NATIONAL BANK, NEOSHO, MO. June 21, 1921.

To Whom It May Concern:

We are very well acquainted with the men in charge of the Neosho Nurseries Co., and do not hesitate to say you can depend absolutely upon any statement they make as being correct, and if any mistake of any kind should occur in your dealings with them we know you will not have any trouble whatever in getting it corrected.

(Signed) E. C. COULTER, Cashier.

CHANGES IN ORDERS: Tell us on your order if we shall make any changes in sizes or even varieties, adjusting prices according to this price list.

APPLE—Ada Red, Baldwin, Black Ben, Collins Red, Delicious, Duchess, Jonathan, King David, Livland, Maiden Blush, McIntosh, Melon, Northern Spy, Paragan, Red Astrachan, R. I. Greening, Rome Beauty, Spitzenburg, Stayman, Wagener, Wilson Red, Winesap, Yellow Newtown, Yellow Transparent, York Imperial.

	vo-year diper	Average Height	Each Rate		$\begin{array}{c} 25 \\ \text{Rate} \end{array}$	100 Rate
XXX	11-16 up	5 ft. 3 in.	.85	.75	.60	.50
$\mathbf{X}\mathbf{X}$	5-8-11-16	4 ft. 8 in.	.75	.65	.50	.40
$\mathbf{X}$	1-2-5-8	4 ft. 3 in.	.65	.55	.40	.30

APPLE—One-year—Same varieties as two-year with addition of Grimes Golden double worked, Wealthy and Winter Banana.

Ca	liper	Average Height	Each Rate	5 Rate	$\begin{array}{c} 25 \\ \text{Rate} \end{array}$	100 Rate
XXX	9-16 up	4 ft. 10 in.	.85	.75	.60	.50
$\mathbf{X}\mathbf{X}$	7-169-16	4 ft. 1 in.	.75	.65	.50	.40
$\mathbf{X}$	5-16-7-16	3 ft. 4 in.	.65	.55	.40	.30
	3-16-5-16	2 ft. 4 in.	.55	.45	.30	.20

CRABAPPLE—One-year only and same prices as one-year apple, Excelsior, Florence, Hyslop.

PEACH—Alton, Arp Beauty, Belle of Georgia, Carman, Champion, Crosby, Early Elberta, Early Rose, Elberta, Elberta Cling, Eureka, Greensboro, Heath Cling, Hiley, Illinois, J. H. Hale, Krummel, Late Crawford, Late Elberta, Lola, Mayflower.

	e-year liper	Approx. Height	Each Rate		25 Rate	100 Rate
XXXX	11-16 up	5 ft.	.70	.60	.50	.45
XXX	9-16-11-16	4 ft. 3 in.	.65	.55	.45	.40
XX	7-16-9-16	3 ft. 8 in.	.60	.50	.40	.35
X	5-16-7-16	3 ft. 1 in.	.45	.35	.30	.25
	3-16-5-16	2 ft. 5 in.	.30	.25	.20	.17

CHERRY-One-year.-Early Richmond, Montmorency, English Morello. Approx. Height Each 5 25 100 Caliper Rate Rate Rate Rate 9-16 up 9-16 up 3 ft. 4 in. 7-16—9-16 2 ft. 9 in. 1.10 1.00 .90 .80 .80 .60 70 .50

PLUM—One-yr.—Abundance, America, Burbank, DeSoto, Endicott, French Damson, Green Gage, Italian Prune, Lombard, Omaha, Red June, Shropshire, Wild Goose.

Caliper	Approx. Height	Each Rate	-	$^{25}_{\rm Rate}$	100 Rate
XXXX 11-16 up	6 ft. 2 in.	.85	.75	.70	.65
XXX 9-16-11-16	5 ft. 4 in.	.75	.65	.60	.55
XX 7-16—9-16		.65	.55	.50	.45
	3 ft. 10 in.	.55	.45	.40	.35
3-16-5-16	2 ft. 11 in.	.45	.35	.30	.25

APRICOT—One-year—Same prices as Plum. Blenheim, Royal, Superb, Tilton.

PEAR—Standard—One-year — Anjou, Bartlett, Bosc, Clapp Favorite, Comics, Garber, Keiffer, Lincoln, Seckel, Winter Nelis.

Ca	aliper	Approx. Height	Each Rate	_	Rate	
XXX XX X	9-16 up 7-16—9-16 5-16—7-16 3-16—5-16	4 ft. 9 in. 3 ft. 10 in. 2 ft. 11 in. 2 ft.	1.00 .90 .75 .65	.90 .80 .65	.80 .70 .55 .45	.75 .60 .45 .35

QUINCE-Orange, Rea's Mammoth, Van Deman.

	Approxi. Height	Each 5
	Height	Rate Rate
XX	3 to 4 ft.	1.25  1.15

DWARF PEAR—Angouleme (Duchess), Anjou, Bartlett, Seckel.

7	'wo-year	Each	5
	Caliper	Rate	Rate
XX	5-8 up	1.20	1.00
$\mathbf{X}$	1-25-8	1.00	.85

GRAPE-One-year No. 1 and two-year No. 1.

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	Each	5	25	100
	Rate	Rate	Rate	Rate
Agawam (Red-Midseason)	.25	.22	.20	.15
Barry (Black-Midseason)	.25	.22	.20	.15
Brighton (Red-Early)	.30	.27	.25	.20
Campbell Early (Black-Early)	.25	.22	.20	.15
Concord (Black-Midseason)	.20	.17	.15	.10
Delaware (Red—Early)	.30	.27	.25	.20
Diamond (White-Early)	.25	.22	.20	.15
Eclipse (Black—Very Early)		.27	.25	.20
Herbert (Black-Midseason)	.30	.27	.25	.20
Moore Early (Black-Early)	.25	.22	.20	.15
Niagara (White-Midseason)		.22	.20	.15
Wilder (Black-Midseason)		.22	.20	.15
Worden (Black—Early)	.25	.22	.20	.15

RHUBARB ROOTS-Two-year.

Each 5 25 100 Rate Rate Rate Rate .14 .09 .07 .05

HORSE RADISH-Strong Roots.

Each 5 25 100 Rate Rate Rate Rate .14 .09 .07 .05

ASPARAGUS—Two-year—Reading Giant, Martha Washington.

5 25 100 500 1000 Rate Rate Rate Rate Rate .04 .03 .02 .01½ .01¼

BLACKBERRY—Early Harvest, Early King, Eldorado, McDonald, Mercereau, Snyder, and Lucretia Dewberry.

RASPBERRY—Cumberland, Cuthbert, Kansas, St. Regis. Prices same as on Blackberry.

GOOSEBERRY—Downing, Houghton, Josselyn, Oregon Champion.

Each 5 25 Rate Rate Rate .40 .30 .25

CURRANT-London Market, Perfection, Red Cross, White Grape.

Each 5 25 Rate Rate Rate .40 .30 .25

STRAWBERRY, Standard — Aroma, Klondike, Lady Thompson, Ozark Early, Senator Dunlap, Son's Prolific.

 Per
 Per</th

Everbearing, Progressive.

 Per
 Per</th

NOTE.—Strawberry plants can be shipped by Prepaid Parcel Post if you will add 10 per cent for postage to above prices.

 LILAC
 Each Rate
 5 Rate
 25 Rate

 Common Purple
 .45 .40 .35

 Budded Varieties
 .60 .55 .50

Madame Abel Chatenay (White, double), President Grevy (Blue, double).

Each 25 CLIMBING VINES 5 Rate Rate Rate Boston Ivy .45 .40 .50 .50 .45 .40 Clematis, Japanese Honeysuckle, Halls \_\_\_\_\_ .30 .25 .20 .20 Trumpet Vine \_\_\_\_\_\_.25 .15 .45 Wisteria, Japanese \_\_\_\_\_ .50 .40

IRIS—Black Prince, Celeste, Flavescens, Madame Chereau, Perfection (purple and lavender), Queen of May, Sans, Souci, Siberian Blue.

5 Rate, .05 25 Rate, .04 100 Rate, .03

PEONY—Couronne d'Or, Delachei, Dorchester, Duchess de Nemours, Duke of Wellington, Festiva Maxima, Jeanne D'Arc, La Tulipe, Madame Lebon, Nigricans, Prince Imperial.

Each Rate, .50 5 Rate, .40 25 Rate, .35

ROSES-Field Grown, on	ie-year.	Each Rate	5 Rate	
Annie Miller (Pink)		.75	.65	.60
Climbing American Beau	ty (Red)	.75	.65	.60
Conrad F Meyer (Pink)	0) (2000) ======	.90	.80	.75
Climbing American Beau Conrad F. Meyer (Pink) Dorothy Perkins (Pink C	limber)	.50	.40	.35
Excelsa (Red Climber)		.50	.40	.35
General Jacqueminot (Rec	4)	.90	.80	.75
General Jacqueminot (Re- Gruss an Teplitz (Red)	٠,	.90	.80	.75
Maman Cochet (Pink)		.90	.80	
Marshall P Wilder (Red		.90	.80	.75
Marshall P. Wilder (Red Paul Neyron (Pink)		00	00	.75
Snow Queen (White)		.90	.80	.75
Snow Queen (White) William R. Smith (Pinkis	h White)	.90	.80	.75
SHRUBS		Each	5	25
	Size	Rate	Rate	Rate
Althea	9 9 ft	.40	.35	.30
Darharmy Japanese	2 2 ft	.40	.35	.30
Barberry, Japanese Deutzia, Lemoinei Deutzia, P. of R	11/4 9 ft	.50	.45	.40
Deutzia, Lemoinei	2 2 ft	40	40	.35
Deutzia, P. of R.	11/ <sub>2</sub> ft	40	OF	00
Dogwood, Siberian Golden Bell	11/2 4 1t.	.40	.35	.30
Golden Bell	11/ 0 ft	40	.35	.30
High Bush Cranberry	1½-Z 1t.	.40		.30
Honeysuckle, J. B	.2—3 It.	.60	.00	.50
Honeysuckle, J. B	1½-2 It.	.60	.55	.50
Hydrangea, P. G	1½-Z It.		.35	.30
Japan Quince	1½-Z It.		.35	.30
Japanese Rose	2 -1 /2 2 11.			
Prairie Rose	2-yr.	.45	.40	.50
Rosa Rugosa	.2-yr.	40	.35	.30
Snowball	2 2 11.	.40		.30
SnowberrySpirea Van Houttei	2 4 54	40	25	.30
Spirea van Houttel	.3—4 1t.	.40	.35	.30
Syringea (Mock Orange) Weigela Rosea	2-3 16.	.40	.35	.30
Weigela Rosea	-Z5 It.	.40	.00	.50
HEDGE PLANTS		5	25	100
	Size	Rate	Rate	Rate
Barberry, Japanese	11/6-2 ft	.35	.30	.25
Barberry, Japanese	2—3 ft.	.40	.35	
Privet, California	2_3 ft.	.15		
Privet, California	3-4 ft.	.20	.17	.15
Privet Amoor R No	2—3 ft.	.30	.25	.20
Privet, Amoor R. No Privet, Amoor R. No	3—4 ft.	.35	.30	
Privet, Ibota		20	25	20
Privet, Ibota	3—4 ft.	.35	.30	.25
Spirea Van Houttei	11/2-2 ft.	.35	.20	.15
Spirea Van Houttei	2_3 ft	.30	.25	.20
Spirea Van Houttei	3-4 ft.	.35	.30	.25
	10.			
VIOLETS-Single Sweet.		Per	Per	
		25	50	100
		.75	1.30	2.10
		17.5		

SHADE AND ORNAMENTAL TREES Size	Each Rate	5 Rate		
Bechtel Crab2—3 ft.	1.00	.90	.80	
Black Walnut4-5 ft.	.45	.40	.35	
Elm, American White6-8 ft.	.80	.70	.60	
Elm, American White8—10 ft.	1.00	.90	.80	
Green Ash6-8 ft.	.80	.70	.60	
Green Ash8—10 ft.	1.00	.90	.80	
Linden, American3-4 ft.	.60	.55	.50	
Maple, Norway6-8 ft.	1.75	1.60		
Maple, Silver8—10 ft.	1.00	.90	.80	
Maple, Silver10—12 ft.	1.25	1.15	1.05	
Maple, Sugar6-8 ft.	1.75	1.60		
Poplar, Carolina6-8 ft.	.45	.40	.35	
Poplar, Lombardy6—8 ft.	.45	.40	.35	

#### NUT TREES

Budded or Grafted, adapted for Northern States. Shipped direct from Nursery in Pennsylvania.

PECAN—Busseron, Butterick, Greenriver, Indiana, Marquardt, Niblack, Posey.

ENGLISH WALNUT-Franquette, Mayette, Rush.

Prices on Pecan and English Walnut:

1½ to 2 ft.	\$1.75 each	\$17.50 per dozen
2 to 3 ft.	2.00 each	20.00 per dozen
3 to 4 ft.	2.25 each	22.50 per dozen
4 to 5 ft.	2.50 each	25.00 per dozen
5 to 6 ft.	2.75 each	27.50 per dozen

#### BLACK WALNUT-Ohio, Stabler, Thomas.

1½ to 2 ft.	\$1.50 each	\$15.00 per dozen
2 to 3 ft.	1.75 each	17.50 per dozen
3 to 4 ft.	2.00 each	20.00 per dozen
4 to 5 ft.	2.25 each	22.50 per dozen
5 to 6 ft.	2.50 each	25.00 per dozen
6 to 7 ft.	2.75 each	27.50 per dozen
7 to 9 ft.	3.00 each	30.00 per dozen

Catalogs of Nut Trees or Evergreens will be mailed upon request.



## ORDER



# Neosho Nurseries Co.

Neosho, Missouri

Date	19
Amount Enclosed	S
	ND MONEY-Post Office Money Or

HOW TO SEND MONEY—Post Office Money Order, Bank Draft, Express Money Order or Check should be made payable to Neosho Nurseries Co. If coin or paper money is sent, the letter should be registered.

GUARANTEE: We will replace without charge any tree or plant that does not reach the purchaser in good condition or that is not free from injurious insects or disease, provided we are notified within ten days of receipt of the goods and such stock is held subject to our disposal. It is mutually agreed between purchaser and ourselves that we are not to be held liable for more than the purchase price if any stock should

PLEASE DO NOT WRITE IN THIS SPACE.  Order No							
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Our Motto is "Yours for Growing Satisfaction"

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	APPLE				Amt.				- 1
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	Baldwin Black Ben					Anjou			
	Collins Red					Bartlett Duchess		- V - CO V	
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	Grimes Golden					Orange		470367	
	Jonathan King David					Rea's Mammoth.			
	Livland					Van Deman		SMREY	
	Maiden Blush			4		PEACH		STANOPAY	1.66
	McIntosh					Alton			
	Melon					Arp Beauty Belle of Georgia			
	Northern Spy Paragon					Carman			7.745454557
	Red Astrachan					Champion	the state of the s		
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	Wealthy					Eureka			
	Wilson Red	1				Greensboro Heath Cling			
	Winesap				1	Hiley		4 - 100	
	Winter Banana Yellow Newtown.					Illinois			
	Yellow Transparent					J. H. Hale			
	York Imperial					Krummel			
	CRABAPPLE					Late Crawford			
	Excelsior					Lola			
	Florence					Mayflower		18'	
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	PEAR-Standard					Abundance			
				3		America	1		
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	Clapp Favorite	1				Green Gage			
	Comice					Italian Prune			
	Garber					Lombard			
	Keiffer					Omaha			
	Seckel					Shropshire			
	Winter Nelis					Wild Goose			

Kindly write name of a friend who may be interested in planting fruit trees, berries or ornamentals.

Name		
· ·		
Town	State	
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Number	Variety	Age & Size	Price	\$	Number	Variety	Age & Size	Price	\$
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•••						Marshall P.Wilder		1 1	
	CURRANT					Rosa Rugosa			
	London Market					Snow Queen Wm. R. Smith			
	Perfection						***************************************		*******************
•••••	Red Cross White Grape					SHRUBS Althea			
***************						Barberry, Jap'nese			
	GOOSEBERRY					Deutzia, Lemoinei Deutzia, Pride			
	Downing					of Rochester Dogwood Siberian			
****************	Houghton Josselyn					Golden Bell			
***************************************	Oregon Champion					High Bush Cranberry Honeysuckle,			
	RASPBERRY					Japan Bush Hydrangea.			
	Cumberland					Arborescens S Hydrangea, H. P.			
	Cuthbert					Japan Quince Japanese Rose,			104 28/52/06
	Kansas St. Regis	1				Globe Flower Prairie Rose			***************************************
	BLACKBERRY	-				Rosa Rugosa		1	
	Early Harvest	1				Snowball	1 1	1	
	Early King					Snowberry	***************************************		
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	McDonald	1		1	***************************************	Weigela Rosea			
•••••	Snyder					IRIS		185	
	DEWBERRY					Black Prince		4.	
	Lucretia					Flavescens			
	GRAPE					Madame Chereau	1		
	Agawam					Perfection		2.00	
***************************************	Barry				***************************************	Queen of May Sans Souci			
	Brighton Campbell Early					Siberian Blue			
	Concord	1				VINES		mil s.	
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***************************************	Diamond					Japanese			44
	Herbert					Honeysuckle Trumpet Vine		A SECTION ASSESSMENT	
• • • • • • • • • • • • • • • • • • • •	Moore Early	1				Wisteria, Japanese			
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	ASPARAGUS					FLOWERING TREES		1 = -4	W .
	Martha Wash'gt'n	***************************************				Bechtel Flowering Crab			,,,,,,,,
	Reading Giant					Black Walnut			
	STRAWBERRY					Elm, Amer. White Green Ash			
•••••	Aroma	1				Linden, American			
• • • • • • • • • • • • • • • • • • • •	Klondike Lady Thompson.					Maple, Norway		4.7930	
	Ozark Early					Maple, Silver Leaf Maple, Sugar			
•••••	Senator Dunlap					Poplar, Carolina.			
	Son's Prolific Progressive					Poplar, Lombardy	in the section	(S. YA	
	Everbearing								
	PEONY				0.1	NUT TREES Budded or		120.	
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Total	Forwarded	1		\$	- 14d	Total			\$

Put Two-cent Postage Stamp Here

Neosho Nurseries Co.

NEOSHO,
MISSOURI





#### BEFORE SEALING THIS ENVELOPE

Be sure you have written your name, postoffice and point to which you wish this order shipped plainly on your order. Be sure you have given size and age of trees.